

MEET OUR CONSULTANTS

J. Milito & Associates has been in business for more than 24 years, partnering with nonprofit organizations across the United States to retain, renew and upgrade their donors while building a healthy and sustainable fundraising program.

We are not your ordinary consultants. We are your coach. Your extra set of eyes, ears and hands. Your Partner. Your partner in success!

Our lead consultants are:

Janice Fonger, Vice President / General Manager.

Janice has spent more than thirty years in the non-profit sector. She has been on the front line, in the development office, in the board room, and in the executive director's chair. She knows fundraising in small non-profits and rose to the many challenges including creating new annual fundraising strategies, building an endowment during a recession, securing and maintaining needed public and private grant funding, as well as caring for and nurturing donor relationships. Janice has served on numerous non-profit boards and is a past President of the Association of Fundraising Professionals West Michigan Chapter.

"It is a blessing to share my expertise with so many philanthropic organizations. There is great joy in connecting a donor's passion with organizations that make our world a better place."



"We know the joys and challenges you encounter daily."

Bev Crandall-Rice, Project Manager & Fundraising Consultant.

Bev has more than twenty years of non-profit fundraising experience in non-profit organizations in West Michigan. Bev's experience spans across mental health services, child & family prevention programs, inner-city services supporting infants to seniors, and affordable housing. Bev has managed capital campaigns and is experienced in corporate donor relations, major gifts and annual giving, and strategic fund development. Bev holds a master's degree in Human Ecology from Michigan State University focusing on Community Development.

Bev now enjoys helping a variety of non-profit organizations at J. Milito & Associates who helps build strong fundraising programs through telephone outreach and consulting services. *"I have a teaching spirit, and I feel it is our responsibility to mentor others. I also love to help non-profit organizations build capacity and raise more funds to support their mission".*

